

AFRICA INVESTMENT FORUM

Africa's Investment Market Place

August 2018



High 5s for Africa's Transformation



Light up and power Africa	\$65-90 billion
Feed Africa	\$32-40 billion
Industrialize Africa	\$40 billion
Integrate Africa	\$10 billion
Improve the quality of life	\$5.5 billion
TOTAL	\$153-186 billion

Approx. \$170 billion per annum

A Need for Collaborative Effort



Africa's infrastructure financing gap is estimated at USD 170 billion annually and continues to expand

The MDB's/DFIs are maximizing their current resources; however, constraints imposed by prudential ratios will limit lending capacity

Addressing the financing gap requires broad based partnerships and collective effort with the private sector to leverage capital at scale

Where is the Capital?





Net banking assets of circa USD 800 billion in Sub-Saharan Africa (SSA) alone. USD 7 trillion managed through 94 sovereign wealth funds in 60 countiries USD 84.9 trillion in Global Assets Under Management (AUM) and projected to doube to USD 145 trillion by 2025



AIF is a leveraging platform that will tilt the balance of capital towards Africa's critical sectors to achieve the SDGs, High 5s and Agenda 2063

Why hasn't this happened?



Information Asymmetry

- Limited information on African markets
- Data paucity

Investment Risk

- Negative perception of investment risk
- Limited availability of tools for credit enhancement and risk coverage

Dearth of Bankable projects

- Poor preparation and packaging of project proposals
- Limited availabilty of finance for project preparation

Business & Regulatory Environment

- Adverse government actions and unpredictability
- Cumbersome business regulations

Nevertheless, opportunities remain...

Upward Growth Trajectory

4.1% growth projected for 2018 and 2019

Budding Consumer Market

2 billion consumers by 2050

Africa Investment Forum (AIF) - Strategic Intent



SPECIFIC OBJECTIVES

- Advance projects to Bankable stage
- Capital raising
- Accelerate financial closure of deals

Pipeline Development

Visibility

WORKSTREAMS

Deal screening

Project Preparation

- Funding Grants
- Process harmonization

Policy Environment

- Regulatory reforms and consistency
- Advocacy efforts for institutional building

Project Bankability

- Credit enhancement
- Co-guarantee
 Platform

Investment Promotion

- Partner engagement
- Market Intelligence

What is the AIF?



An enabling mechanism for MDBs/DFIs to do more with less



The Platform

Totally transactional

- A) Deal onboarding
 - Digital platform:

 IaDB/ConnectAmerica
 partnership
- B) Deal screening & filtering
 - Deal profile: private sector centric, demonstration effect, scalable etc)
 - Deal types (Elephants, Zebras, Cheetahs, Turtles)
- C) Improving deal quality at entry
 - Leveraging existing and new Instruments
 - Mapping potential deal partners



The Market Place

Efforts that culminate into the success of the market-days

- A) Investment promotion
 - Roadshows
 - Investor conference calls
- B) Match-making investors and transactions
- C) Partner engagement & crowding-in.



The Market-Days

Connecting investors, other market players and policy makers



- A) Co-financing sessions
- B) Country dialogues
- C) Success stories
- D) Fund-raising
- E) Meet the Investor sessions
- F) Master-classes





AIF's Unique Offerings



Trusted Partner, key convener brokering relationships and transactions

Financial Closure Co-Financing Syndication Effective tracking of deals to follow through on transaction delivery

Transactions
Transactions
Transactions

No speeches

AIF Partner Clusters











































